

Media Pack

2019



VISTA JET

WELCOME

We make flying private simple

VistaJet offers global aircraft services unlike any other company in business aviation. With unparalleled experience flying into and out of the hardest to reach destinations, VistaJet has arranged for heads of state, corporate leaders, entrepreneurs and private individuals to fly to 187 countries worldwide.

Every flight is tailored to ensure seamless travel with maximum efficiency so customers can be in more meetings or locations within the shortest period of time. VistaJet's fleet of over 70 private jets is available to customers – with guaranteed availability and no positioning costs for Program Members.

VistaJet connects enterprises to growth markets with a unique product, offering global access on Challenger and Global jets, all suited to flight duration, trip and passenger requirements.

SIMPLE, EFFICIENT, RELIABLE, GLOBAL.

This is what we stand for, and what we do best.



Thomas Flohr, Founder & Chairman



Milestones



AT A GLANCE

Thinking global

- 1 Founded in 2004 by Thomas Flohr, VistaJet is the first and only global business aviation company.
- 2 VistaJet revolutionized the industry by pioneering a new way to fly: customers have access to an entire fleet whilst paying only for the hours they need.
- 3 VistaJet is part of Vista Global Holding, a unique portfolio of companies offering asset-light solutions to cover all key aspects of business aviation, founded by Thomas Flohr in 2018.
- 4 A dedicated team of over 1,000 aviation experts of 60 nationalities is based globally across offices in Malta, London, Dubai, New York, Los Angeles, Nice and Hong Kong.
- 5 With an equity value of \$2.65 billion as announced in 2017, VistaJet has cemented its position as one of the top five European and Malta's first Unicorn.



VistaJet ways to fly

Program

VistaJet's Program is the flight hour subscription plan tailored around each corporation or individual's flying requirements, offering guaranteed access to the entire fleet, anytime and anywhere in the world.

Direct

The faster way to start flying VistaJet. Customers can request a flight directly through the VistaJet app and the 24/7 sales team. Direct grants access to preferential rates on empty legs and one-way flights, based on aircraft availability.



Our fleet



CHALLENGER 350

In fleet: 21
Flying hours: 7:15
Passenger capacity: up to 8
Sleeping positions: 3



CHALLENGER 605

In fleet: 10
Flying hours: 8:00
Passenger capacity: up to 12
Sleeping positions: 5



CHALLENGER 850

In fleet: 6
Flying hours: 6:30
Passenger capacity: up to 14
Sleeping positions: 7



GLOBAL 5000

In fleet: 7
Flying hours: 11:00
Passenger capacity: up to 13
Sleeping positions: 7



GLOBAL 6000

In fleet: 29
Flying hours: 13:00
Passenger capacity: up to 14
Sleeping positions: 7



Our global presence

Flown to over 1,900 airports in 187 countries – 96% of the world



400,000

Passengers flown to date and counting

25-92

Age range
of
principals

125

Average annual flight
hours per Program
Member

160,000

Flights completed

70+

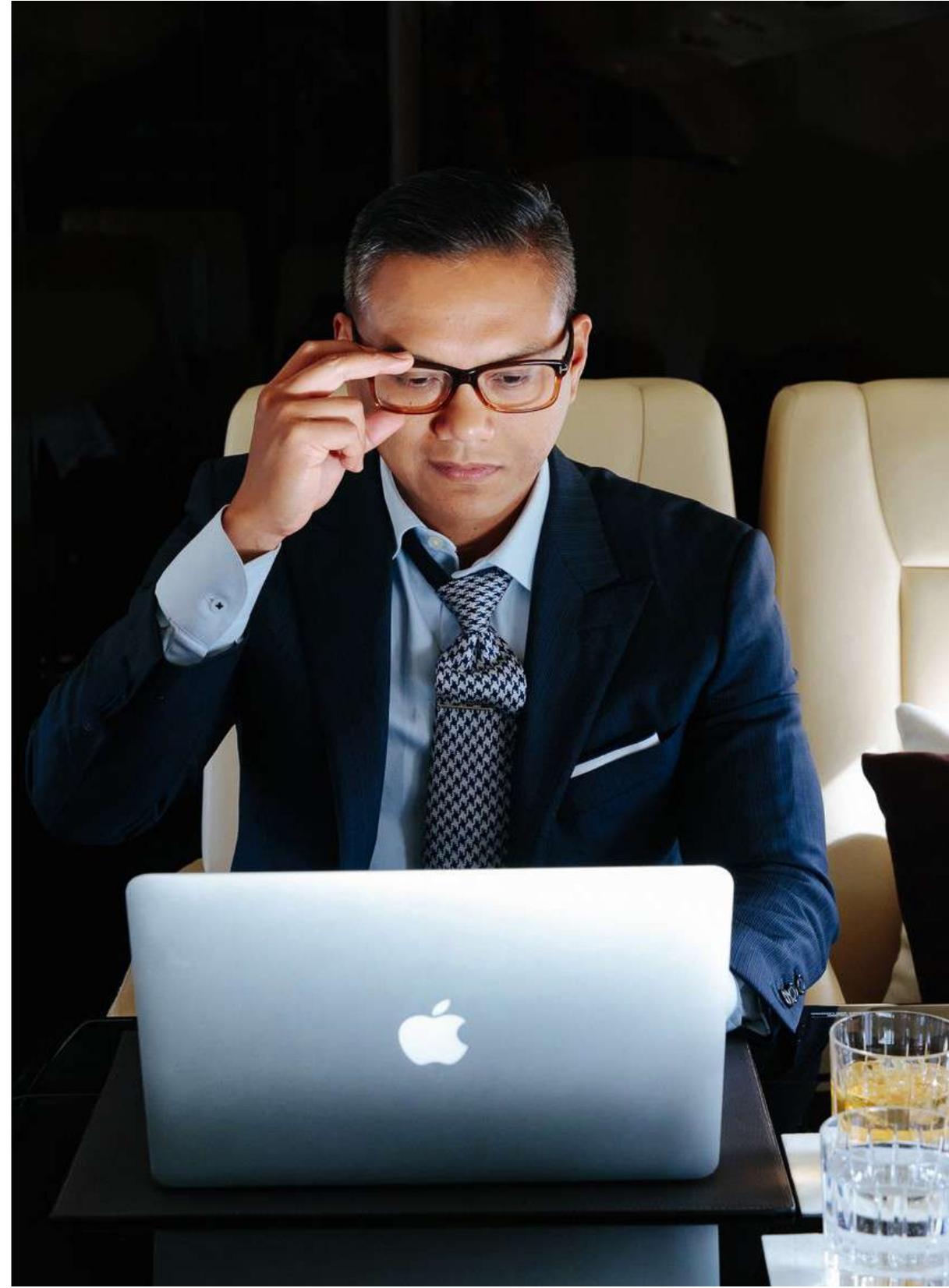
Aircraft globally

1,900+

Airports flown to

96%

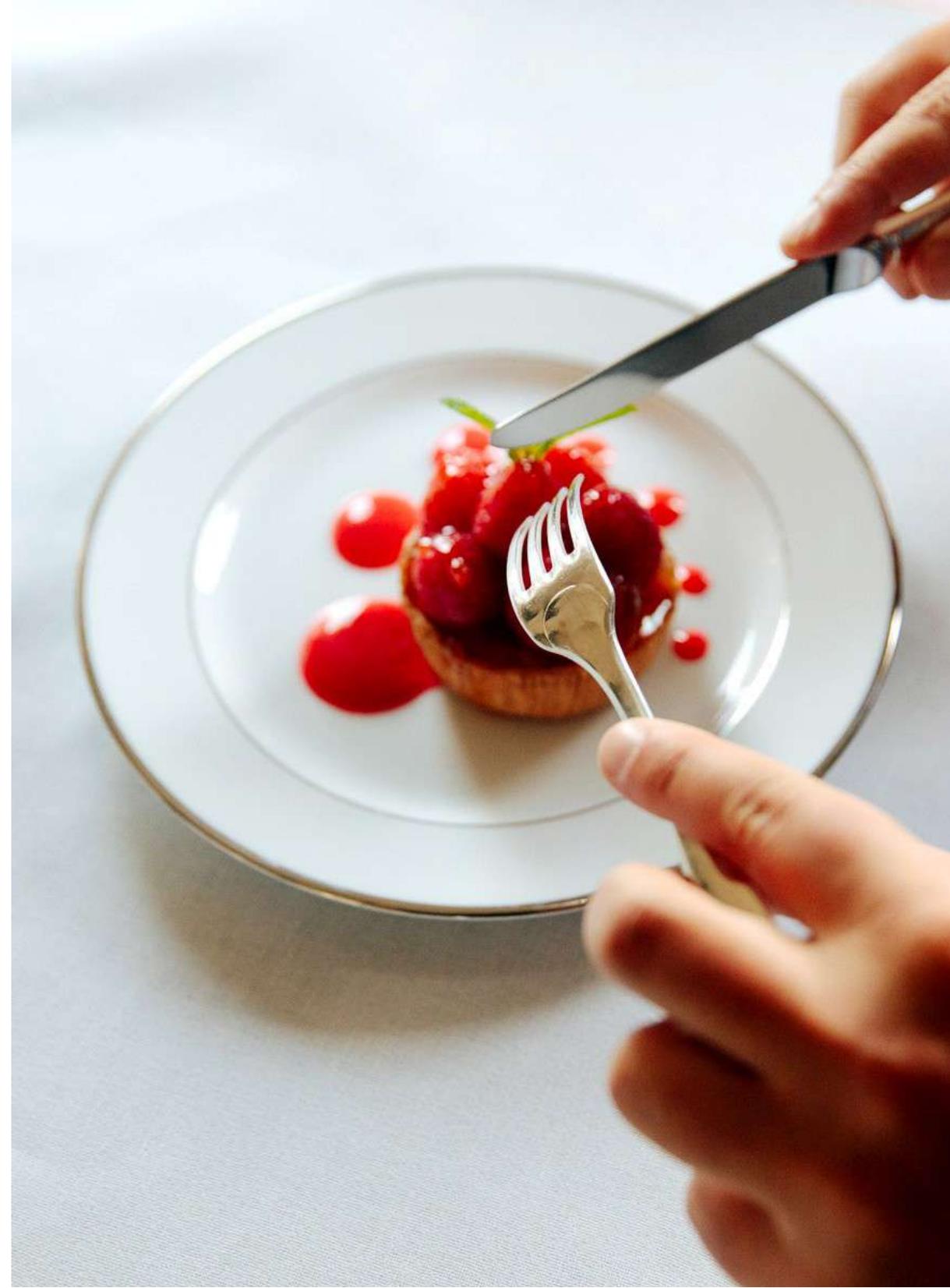
Of the world
visited



THE VISTAJET EXPERIENCE

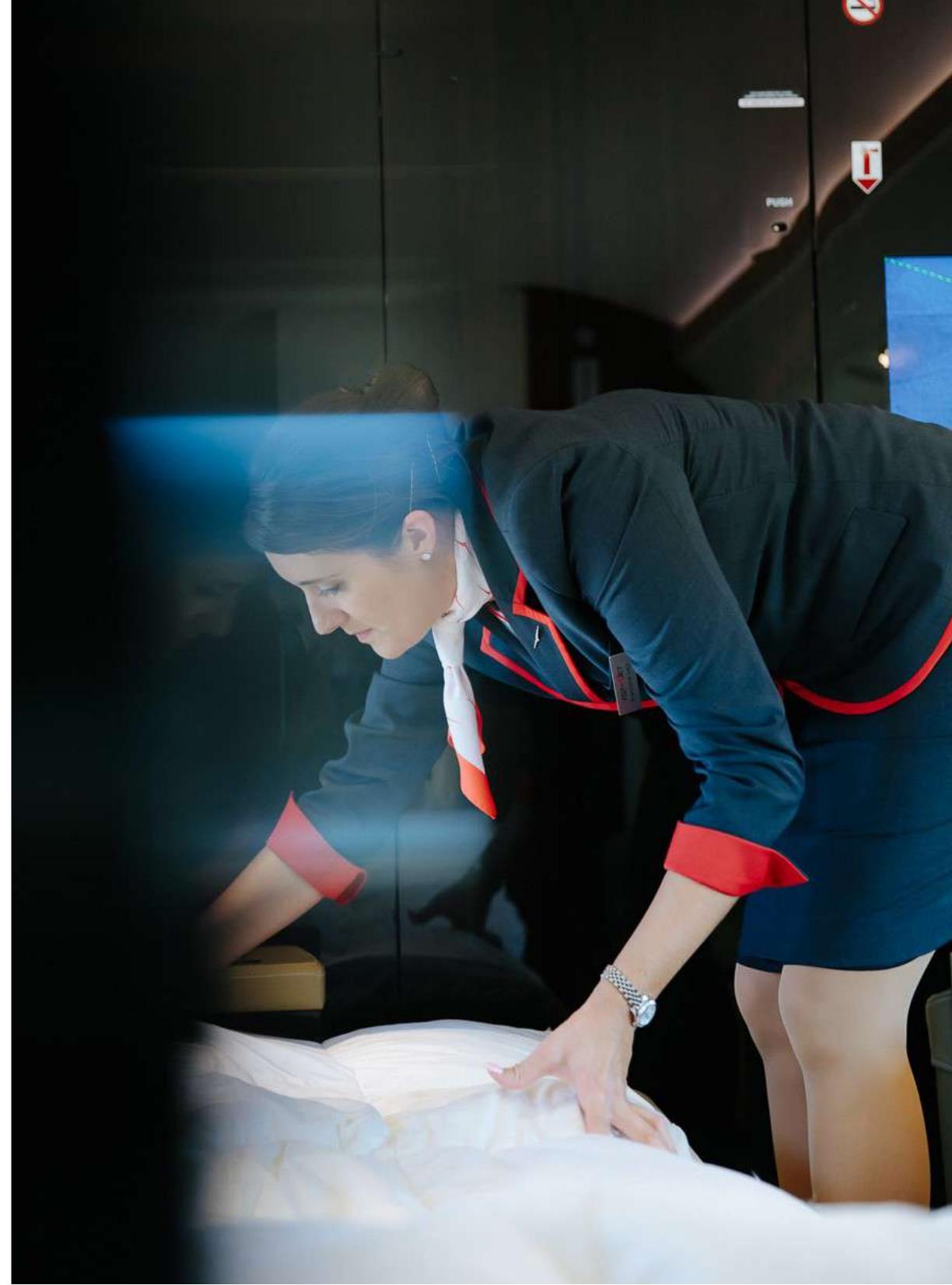
The ultimate cabin experience

- Consistent and identical cabin across the fleet of over 70 business jets
- Fully equipped business suite with the ultimate comfort, a boardroom in the sky
- Personalized aircraft fragrance designed by luxury perfumer Le Labo to compliment the cabin interior
- Specially curated library of dozens of books selected by London-based bookstore Heywood Hill on its Global aircraft
- Buttery Italian leather for a comfortable home away from home feel
- Cashmere eye masks and socks, complemented by 100% natural skincare products
- Feather down duvets, Egyptian cotton bed linen, cashmere blankets, crystal and porcelain by Christofle on every flight
- Partnerships with the world's most renowned chefs



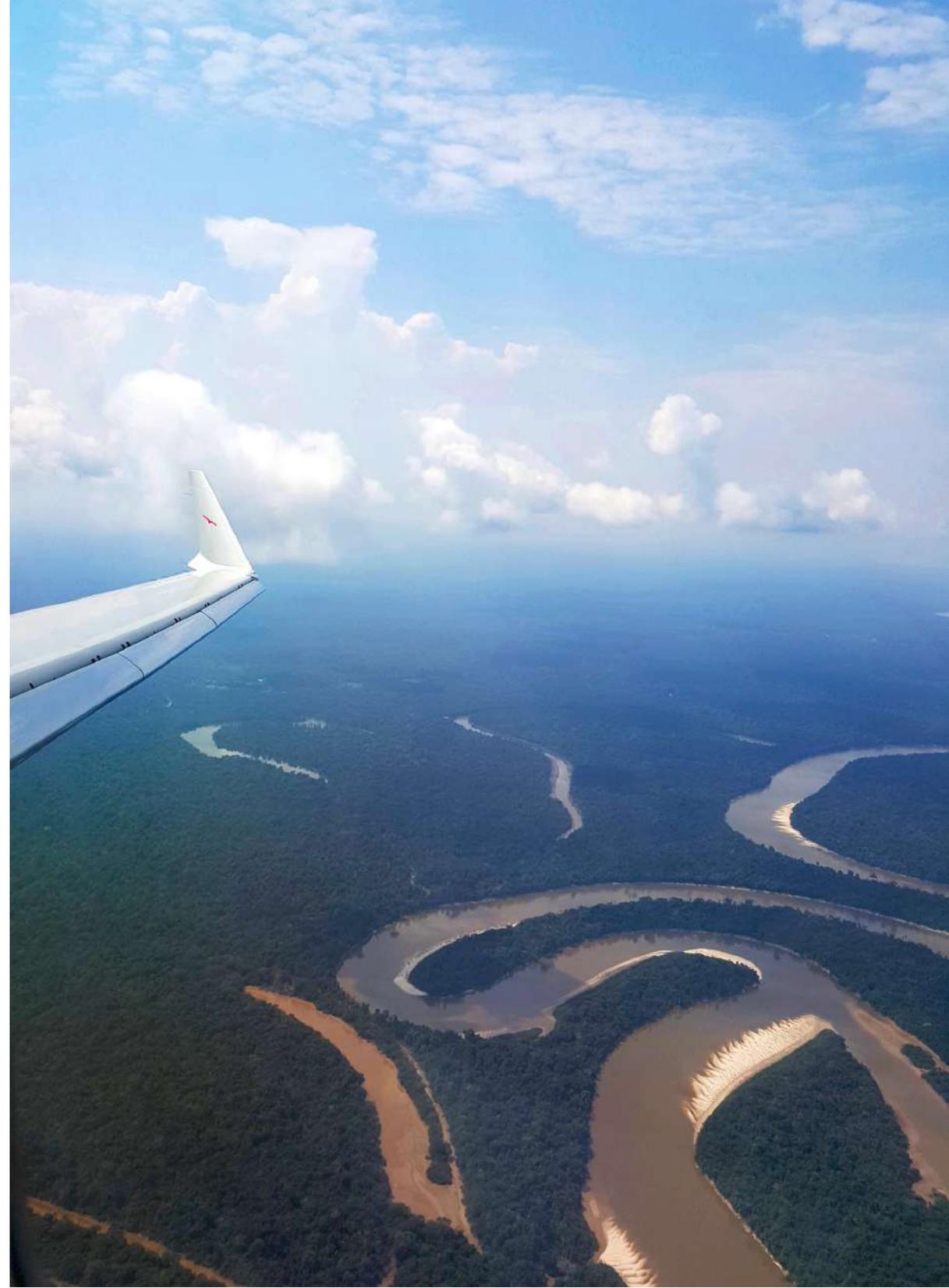
An unrivaled service

- We have at least one Cabin Hostess on every flight and all are trained by the British Butler Institute, WSET certified up to level 2 in wines and spirits, and trained at the Norland College in children's behavior and family dynamics – we are the first in private aviation to take such steps
- Dedicated Customer Experience and Private Dining teams who look after our Members and their guests everywhere they fly
- To enhance customers' sleep experience in the sky, VistaJet has developed its custom Ultimate Sky Sleep program
- First in the industry to abolish positioning fees, VistaJet offers its customers truly transparent pricing
- Guaranteed availability for VistaJet Program Members anytime and anywhere in the world
- The Customer Experience team take pride in the smallest considerations and offer bespoke lifestyle management services to the Program Members through our Private Office
- Service innovations including Adventures in the Sky, The VistaJet Wine Program and VistaPet offerings linked to our customers passion points



Global reach

- VistaJet is the first and only truly global business aviation company
- Most experienced team in flying to the hardest to reach destinations
- Our silver with a red stripe jets have reached 187 countries or 96% of the globe
- Ushuaia-Malvinas Argentinas Airport in Argentina is the furthest south a VistaJet aircraft has flown. The furthest north is Svalbard in Norway
- The highest airport VistaJet has operated out of was Inca Manco Capac in Peru at 12,552 feet (3,862 meters)
- The farthest flight was 6,386 nmi (11,819 km), whilst the longest was Singapore to Nice in 13 hours 43 min
- 5 hours 5 minutes was the fastest hop, 2,412-nm (4,436 km) from Napa to the Cayman Islands
- VistaJet fleet flies the equivalent of three return trips to the moon every month



THE VISTAJET EXPERIENCE

The most experienced team

- 1,000 aviation experts of 60 nationalities look after each of VistaJet's customers, a truly global company
- The multilingual team is highly experienced in arranging every aspect of any flight itinerary for a seamless connection to the world
- Available 24/7 around the globe, the Customer Experience teams make every traveler's comfort and joy their highest priority
- VistaJet is recognized as the first business aviation company to be awarded the EBAA Diamond Safety of Flight Award
- The VistaJet flight crew adhere to the most rigorous safety standards in the world and surpasses the most demanding benchmarks set by multinational blue-chip customer audits
- VistaJet partners with MedAire to ensure that passengers and crew have access to medical care



Contacts

GLOBAL

Jennifer Farquhar

+44 203 617 3077

jennifer.farquhar@vistajet.com

APAC

Amy Yang

+852 2901 0500

amy.yang@vistajet.com

AMERICAS

Michael Salamanca

+1 800 793 5985

michael.salamanca@vistajet.com

VISTA JET

